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Johnson & Johnson to Acquire Indemnity Excess & Surplus Agency Inc.

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Monoline Property. Johnson & Johnson is a fourth generation, family-owned Managing General Agency based in Charleston, South Carolina. Founded in 1930, Johnson & Johnson enjoys a long history of providing superior service and products to Independent Agencies while maintaining its family culture. J&J will add a broad portfolio of first-class products and services to agencies and insureds in the core states serviced by IES.

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“The acquisition by Johnson & Johnson opens up exciting new market opportunities for IES’s retail agency partners and enhances the efficiency of how we operate internally,” said Jeremy Reedal, President of Indemnity Excess & Surplus Agency Inc. “Our independent insurance agents are at the heart of everything we do, and this partnership strengthens our ability to support them with greater tools, resources, and service. I’m incredibly excited about the value this brings to all our stakeholders. Our cultures and core values are strongly aligned, and with the backing of Johnson & Johnson’s extensive resources, we’re well positioned to continue delivering exceptional products and services to our customers. I want to sincerely thank our dedicated agents and the incredible IES staff for their partnership, commitment, and hard work—we look forward to an even brighter future together.”

“Adding the IES team and their agency network to Johnson & Johnson will provide us with a terrific group of employees and agencies which will enable us to continue our ‘service first’ approach to the agents currently served by IES,”

said Francis Johnson, Chairman & CEO, Johnson & Johnson. “Together, we plan to bring a new level of passion, commitment and resources to the Independent Agencies serviced by IES,” said Harry Johnson, President and COO, Johnson & Johnson.

Johnson & Johnson is a full-service MGA which provides E&S markets, standard markets, and premium financing to Independent Insurance Agencies in Alabama, Arizona, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Mississippi, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, and Washington. In addition, Johnson & Johnson offers Private Flood coverage and certain Business products nationwide.

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